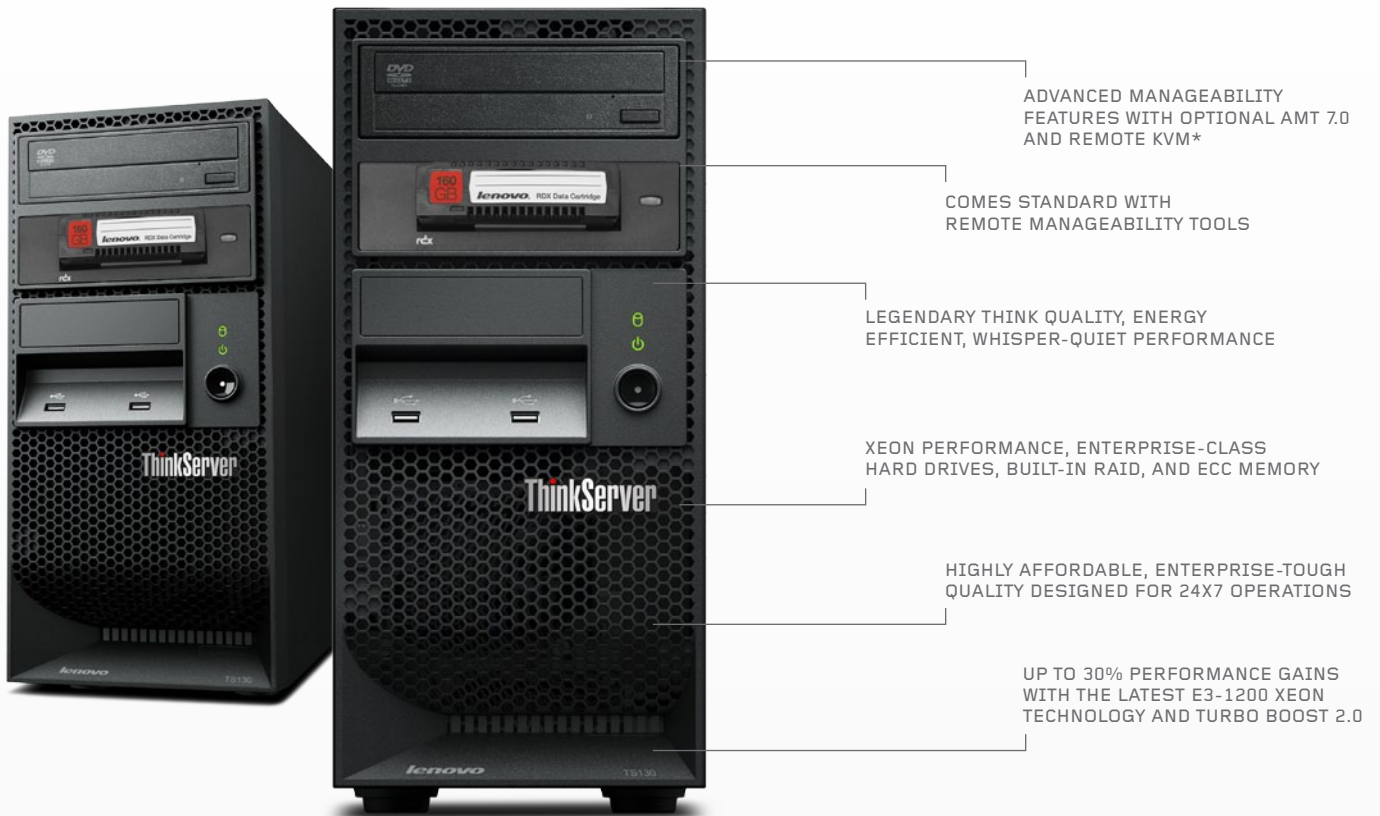


**lenovo**® **FOR**  
**THOSE**  
**WHO DO.**

## THE LENOVO® THINKSERVER® TS130

POWERFUL, RELIABLE AND UNMATCHED VALUE



### WHEN TO SELL

#### Best Suited For Users Who Need:

- A value priced, single processor server with latest Xeon E3-1200 performance
- More efficient manageability with Intel® AMT 7.0\*
- A stable, dependable and enterprise-tough true server solution
- Reduced environmental impact with energy efficient ENERGY STAR 1.0 operation
- RAID 0/1 data protection for peace of mind

### WHO TO SELL TO

#### Target Segment

#### The ThinkServer® TS130 is best suited for:

- Managed Service Providers (MSPs) who value cost effective, efficient remote manageability tools certified on leading MSP ecosystems.
- Small businesses who need true server-class features, performance and reliability, yet at desktop prices
- Branch offices who value remote manageability tools in a powerful, reliable server for front- or back-office use.



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## BETTER MANAGEABILITY

- More convenient remote management options with the secure Web console
- Simpler manageability and deployment, with improved KVM functionality available with AMT 7.0
- 'Always-on' server maintenance allows remote troubleshooting activities without interrupting employees

## RELIABLE, AFFORDABLE PERFORMANCE

- Built on the latest Intel® Xeon® platform for next-generation performance
- Turbo Boost 2.0 and Hyper-Threading bring additional power for demanding applications
- RAID 0/1 support offers data security without limiting expandability
- Error Correcting Code memory virtually eliminates memory failure
- Minimize acquisition costs – prices starting at USD 499

## EXTENSIVE THINKSERVER OPTIONS CHOICES

### ThinkServer DDR3-1333 MHz Memory

- Expand your TS130 with up to 16GBs of memory
- Features Error Code Correcting (ECC) technology for low cost yet high performance

### ThinkServer SATA II 7.2K RPM Enterprise-class Hard Drives

- Expand your TS130 with up to 4TBs of enterprise-class hard drive storage
- Onboard RAID 0/1 provides excellent data protection

### Lenovo PRO/1000 PT Dual Port Ethernet Adapter by Intel®

- Make manageability easy by configuring additional 2 Gigabit Ethernet ports
- Multi-gigabit scalability via single PCIe slot

## CUSTOMER SCENARIOS

### I] Solution for Managed Service Providers (MSPs)

- Extend the existing desktop management ecosystem with Intel® AMT compliance
- Expand service offerings with ease through support for iKVM
- ECC memory and enterprise-class hard drives with RAID 0/1 support keep server data secure

### II] Solution for SMBs

- Superior data security, server-class hardware, and 24x7 server-grade performances – at a desktop price!
- Huge energy cost savings with ENERGY STAR® compliance
- Low noise levels eliminate need for a dedicated server room

### III] Solution for Corporate Branch Offices

- Remotely control the ThinkServer® TS130 even if powered off or hung
- Reduce operational costs with outstanding energy efficiency yet powerful server-class computing

## MORE ENERGY EFFICIENT



New, more powerful Xeon technology with Turbo Boost 2.0 delivers Hyper-Threading performance when you need it – and dynamically adjusts core utilization for power-sipping efficiency.



Features ENERGY STAR® Server 1.0 models. Estimated energy cost savings of hundreds of dollars per year\*\*



Features over 50% recycled plastics, with over half of that coming from post-consumer content.



Climate Savers-certified, with an 85 percent PSU efficiency.

## MORE TOOLS FOR MSPs

Certified ecosystem support and seamless integration with leading MSP console applications like N-able, Kaseya and Level Platforms.

Cost-effective and powerful KVM remote manageability tools via AMT 7.0. Improved KVM now with compatible with quad core processors!

AMT 7.0 offers two deployment modes to service admin clients (such as a kiosk) or actively used clients (such as notebooks or desktops)



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## KEY DIFFERENTIATORS

### COMPARISON WITH COMPETITORS

ThinkServer® TS130 compared to Acer T115, Dell T110, HP ML110 G6 and Fujitsu Econel 100 S2

- The TS130 offers 'Always on' management (even if the server is powered off or hung)
- The TS130 offers reporting functionality with standard Remote Management with KVM and remote media boot function (a \$399 option on the HP ML110 G6)
- The TS130 offers reporting functionality with standard remote power on/power off
- The ThinkServer TS130 offers reporting functionality with standard embedded Web console for status reporting without management software

### INTRA-SERIES POSITIONING

ThinkServer® TS130 compared to the TD230:

- Single processor performance and 4 dimm slots (TD230 offers dual processor choices and 8 dimm slots)
- SATA support and onboard RAID 0/1 (TD230 offers true hardware RAID supporting 0/1/5/10)
- Available with Intel® AMT 7.0 with iKVM (TD230 offers advanced IPMI 2.0 BMC and iKVM)
- Xeon E3 1200, Pentium or Core i3 processor choices (TD230 offers more powerful Xeon 5000 class processor performance)

### INTER-SERIES POSITIONING

ThinkServer® TS130 compared to the ThinkServer® TS200v:

- MORE Dependable: True server-class reliability & data integrity that you expect from Think products, with all-new technology!
- MORE Manageable: Industry-exclusive AMT 7.0
- MORE Powerful: Next generation Xeon performance
- MORE Tools for MSPs: New KVM and provisioning features, with broad MSP ecosystem support
- MORE Capacity: Twice the storage as TS200v
- MORE Efficient: Even higher efficiency than TS200v
- MORE Options: Huge expansion of options and 3rd party choices
- MORE Countries: Now available in over fifty countries!



## CUSTOMER NEEDS AND OUR SOLUTIONS

### Customers need efficient, economical servers

Despite the low starting price, the ThinkServer® TS130 does not compromise on quality. The latest Intel® Xeon® platform, with up to 32GB\* of ECC memory, and up to 4TB storage capacity provide the power and speed that small businesses and branch offices need. Operation costs are reduced as well, with Energy Star 1.0 compliance, and an 85% efficient power supply. Together, these deliver annual energy cost savings of up to hundreds of dollars!

### Customers need servers that offer stability and dependability

The ThinkServer® TS130 is designed for continuous, uninterrupted operations without any changes in performance. Equipped with enterprise quality HDDs and Error Correcting Code memory, the ThinkServer® TS130 keeps your vital data secure. Added to this is the built-in RAID functionality, which provides an even greater level of system protection.

### Customers need options for superior manageability

Simplifying the work of MSPs, the ThinkServer® TS130 offers remote management options as well as 'Always-on' server management. MSPs can now control, monitor, and troubleshoot servers remotely, and deliver essential updates or fixes after work hours – even when servers are powered down. Further, support for Intel® AMT 7.0 means that the server integrates smoothly into the existing desktop management ecosystem.

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**Notes:** \*AMT 7.0 available on select models. \*\*Compared to older generation single socket tower servers. \*16GB available at announcement. 8GB ECC memory dimm choices avail in October 2011 to support up to 32GB capacity. ThinkServer models shown include optional Lenovo RDX Internal USB backup (sold separately).



THE LENOVO® THINKSERVER® TS130

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